Introduction

Sonoma State is a regionally serving public university committed to education access and excellence. Guided by our core values and driven by a commitment to the liberal arts and sciences, Sonoma State delivers high-quality education through innovative programs that leverage the economic, cultural and natural resources of the North Bay.

A small campus with big ideas, Sonoma State University has a tradition of promoting intellectual and personal growth, leadership opportunities and technological proficiency. Students receive their education in a friendly, safe and informal atmosphere on a beautiful campus setting.

Established in 1974, the Sonoma State University Foundation plays an essential role in sustaining and enhancing the excellence of Sonoma State University through the raising and management of philanthropic support on behalf of the university, stewarding private donations to the university and managing the university’s endowment.

With your ongoing help, we will continue to build on our strengths, meet complex needs and promote the aspirations of our campus community. The generosity of our donors is transforming lives every day. Together, we will continue to prepare current and future students to make an impact in the community and the world.

Thank you.
Dear Investor,

Sonoma State University’s devotion to leading, developing and implementing best practices in access, affordability, inclusion and student success is a significant and sometimes daunting endeavor.

Over the past few years, I am pleased and proud to advise that your university has:

1. Increased its four-year graduation rate for undergraduates by 5 percent to nearly 35 percent
2. Increased its two-year graduation rate for transfer students by nearly 7 percent to 62.2 percent. Sonoma State is now ranked No. 1 out of the 23 CSU campuses for the highest graduation rate for transfer students
3. Successfully completed “Building Our Future @ SSU Strategic Plan 2025”

Our strategic priorities include student success, academic excellence and innovation and leadership cultivation, all with an emphasis on making a transformative impact on the lives of those on campus and in the community.

Thanks to you, philanthropy has already played a substantial role in support of the university’s achievements. The progress update in this annual report provides more details on both successes and opportunities.

As a first-generation college student myself, I personally know and have benefited from philanthropic support. And, as president, I know that without your continuing leadership and investment, our shared goals and aspirations will not be realized.

I thank you for the investment and support you have already provided and look forward to working together with all of you on behalf of Sonoma State University.

With appreciation,

Judy K. Sakaki, Ph.D.
President
Giving at a Glance

$8,662,083 in new gift commitments was raised from July 1, 2018 - June 30, 2019, including cash gifts, multi-year pledges and deferred gifts.

1,511 donors
3,212 gifts to SSU

1,623 individual scholarship awards given to Sonoma State University students

Over $2.1M awarded in FY18/19 for scholarships

What our donors are supporting:

- $2,576,766 Academics
- $5,083,462 Programmatic Support
- $506,000 Buildings and Facilities
- $495,856 Scholarships

WHO’S DONATING?

24% Organizations (includes government and Native American Entities)
34% Foundations
26% Friends
13% Faculty or Staff
1% Parents
2% Alumni
100% APPRECIATED
The Impact of Monthly Giving: Dr. Deborah A. Roberts

Dr. Deborah A. Roberts, Associate Vice President for Faculty Affairs at Sonoma State University, came to Sonoma State University as a nursing faculty member in 2007 after being a part of the California State University system for years. As she says, “The CSUs are in my DNA.” An incredible 37 family members are CSU alumni, including herself, who is a proud Chico alumna.

Dr. Roberts believes in the power of the performing arts. From her perspective as an educator, integrating the arts into all the academic programs on campus is a key part of the student experience. She says that student success is the primary academic mission at Sonoma State, and exposing all students to the arts provides different experiences and perspectives and educates students on how they can make a difference when they leave Sonoma State. “These experiences shape them to change the world as they move forward.”

Dr. Roberts and her husband, Joe, have become sustaining donors to Sonoma State University, giving automatically every month. As a longtime supporter, Dr. Roberts joins us in thanking the many generous donors who make all this possible at the CSUs.

“Supporting arts integration at Sonoma State touches many lives.”
- Dr. Deborah A. Roberts
John Jones (’77) and his wife, Ardys, are active investors in campus initiatives that support academic excellence and career readiness. John is the managing partner of Linkenheimer LLP, a local accounting firm that employs many Sonoma State alumni, and Ardys spent her career as an educator in Sonoma County. They are proud supporters of several programs at Sonoma State, including the accounting program, the Career Center and, notably, Sonoma State University’s undergraduate research program. In their words, “We give because we feel that providing opportunities to young people, particularly in areas of education, is one of the most important things that we can do to improve the future of our community.”

The Joneses were among the first community supporters of Sonoma State’s undergraduate research program. They provided funds that allow faculty to engage in intensive, semester-long research projects with small undergraduate teams. Thanks to the support of donors like John and Ardys, Sonoma State’s undergraduate research program has grown into a signature campus program that involves more than 100 faculty and 400 students annually. In 2018-2019, the university dedicated a full week on campus to celebrate the remarkable research efforts of undergraduate and graduate students, as well as faculty.

John and Ardys see their support of Sonoma State’s undergraduate research program as an important way to help develop students who are able to take on real-world challenges, exactly the kind of students that John wants to hire for his firm. As John puts it: “The undergraduate research program encourages students to work closely with teammates and a faculty member, and to tackle complex problems over an extended timeframe. Those are skills that every student needs when they enter the workforce. Ardys and I are very pleased we can help support this kind of work on campus.”

Thanks to donors like the Joneses, Sonoma State provides a range of innovative educational and workforce development programs. Our campus is grateful to John and Ardys for their thoughtful support of our students.

“We give because we feel that providing opportunities to young people, particularly in areas of education, is one of the most important things that we can do to improve the future of our community.”

- Ardys & John Jones
It was 20 years in the making. In 1999, a relationship began between Sonoma State University and art lovers Louise and Don Johnston (pictured on next page). Longtime supporters of the Santa Rosa Symphony, they appreciated the partnership with the university that established a home for classical music in Sonoma County. They gave as much as they could during the capital campaign because philanthropy was always part of their lives, bringing them great joy to watch the impact of their investments on the issues that they cared most about, which included the arts and the environment. But they always wanted to be able to give more. So in 2001, they established a trust in their deceased son's name and made a capital gift to the construction of the Green Music Center.

Over the years, they added a charitable gift annuity to their portfolio that provided them with a percentage income throughout their lives. The amount left in the account after they passed away supported both Sonoma State University and the Santa Rosa Symphony. A few years later, they decided to bequeath Louise's family home in Sebastopol to the university. Upon sale, the proceeds are intended to benefit the Green Music Center's operations in an endowment. This generosity was met with gratitude and a lifelong relationship with the university. They attended many performances and got to know SSU's leadership well. They were a part of the Nichols Legacy Society and met many faculty and staff who along the way enriched their lives. Fourteen years after their first gift to the university, Louise lost Don at the age of 93 after 68 years of marriage, and six years later, Louise passed away when she was 96. Don was a naval officer, insurance agent and banker. Louise was in the WAVES in World War II and had a full career as a school teacher. They were avid tennis players, birders and world travelers; Don was a photographer, and Louise played classical piano. All told, their lifetime giving to the Green Music Center will exceed $1.75 million, primarily going into an endowment they established that will provide reliable funds ensuring the Green Music Center is able to present the most compelling artists of our time, which includes their beloved Santa Rosa Symphony. Their commitment and generosity will ring in Weill and Schroeder Halls for generations to come.

The impact of Louise and Don’s gift is transformational. They have helped us to ensure that the performing arts are accessible to all for generations to come.

- Jacob Yarrow, Executive Director, Green Music Center
Dear Investor,

The Sonoma State University Foundation and the Division of University Advancement are responsible for advancing the mission, vision and priorities of Sonoma State University. As the North Bay’s premier four-year public university, we proudly serve Lake, Marin, Mendocino, Napa, Solano and Sonoma counties.

Philanthropy is vitally important to fulfilling the university’s obligation to develop and maintain excellent programs of undergraduate and graduate instruction grounded in the liberal arts and sciences. Contributions from alumni, friends, faculty, staff, students, corporations and foundations provide essential support for the margin of excellence to sustain our forward momentum.

This annual report is an update of progress toward providing philanthropic resources to build on our strengths, meet complex needs and promote the aspirations of our campus community. I invite you to explore this report to learn about the many ways in which you can engage and invest in Sonoma State University.

The generosity of Sonoma State donors is transforming lives every day. We are grateful for your partnership in your university’s important work.

Yours for Sonoma,

Gordon McDougall
Vice President for Advancement
President, Sonoma State University Foundation
SSU Foundation
Statement of Financial Position

Five-Year Endowment Market Value:

The total endowment market value has grown by 17% over the last five years. The endowment, valued at more than $52 million, is managed by the Foundation’s Board of Directors through its Investment Committee and under the advisement of the independent investment firm Graystone Consulting.

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<th>Year</th>
<th>Total Endowment Market Value*</th>
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<tr>
<td>2018-19</td>
<td>$52,281,185</td>
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<tr>
<td>2017-18</td>
<td>$49,080,472</td>
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<tr>
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<td>$44,019,577</td>
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<td>2014-15</td>
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*Endowment values are as reported in the annual NACUBO Endowment Study and include real estate held at fair market value, whereas values for real estate held as assets in financial statement (and noted in the asset value in the Assets and Liabilities section to the right) hold real estate at cost net of depreciation, per GAAP standards.

Endowment by Purpose:

Donors have the opportunity to designate their gifts to support the people and programs they care about most. Shown here are the percentage breakouts by purpose for distributions from the pooled endowment based solely on donor intent.


The Sonoma State University Foundation is a nonprofit organization that plays an essential role in sustaining and enhancing the excellence of Sonoma State University through the raising and management of philanthropic support on behalf of the university, stewarding private donations to the university, and managing the university’s endowment. It is governed by a dedicated volunteer Board of Directors.

Assets and Liabilities

Assets
- Cash and Cash Equivalents: $639,266
- Receivables and Other Current Assets: $894,936
- Contributions Receivable - Net: $1,342,034
- Investments: $44,847,999
- Capital and Other Assets: $2,972,875
- TOTAL ASSETS: $50,697,110

Liabilities
- Accounts and Notes Payable: $16,838
- Other Liabilities: $46,979
- TOTAL LIABILITIES: $63,817
- TOTAL NET POSITION: $50,633,293

“The Heart of SSU Alumni Scholarship has positively impacted my life by deconstructing barriers to completing my higher education. I have been able to focus on my studies and prepare for medical school. I am deeply and humbly grateful for your contribution to students who are limited in resources but are passionate to give back to our community. It makes the road less challenging and opens doors for change.”

- Jennifer Juarez Yoc, Student
2018-19 Donor Honor Roll
Contributions given to Sonoma State University between July 1, 2018 and June 30, 2019

President’s Circle $1,000,000 + Anonymous
Anonymous
Sonoma State University

Philanthropist $500,000-$999,999
Carmen J. Finley
Sonoma State University

Founder $250,000-$499,999
Sonoma State University

American Foundation for Arts Education
Anonymous
Lynn Carmi
City Of Rohnert Park
Cotati/Rohnert Park Unified School District
Pedestrian Islands of Greater Rohnert Ranch
Retired Army Colonel Henry * and Laura Frankel *
Koret Foundation
Judge Henry B. * and Bonnie Lasley
Charles J. Masei * and Stephen E. Carrell *
Press Democrat
Sonoma Media Investments, LLC
Anne and David Swanson
Sonoma County Vintners Foundation

Visionary $100,000-$499,999
Kalmanovitz Charitable Foundation
Petter Winer
Dorothy Halliday *
Kenkey Technologies, Inc.
John and Nancy Lasater
Gloria Nuesbaum
Margaret T. Schaefer
Samuel M. Seward
Leader $50,000-$99,999
Alpha Omega & Toals Wineries
Briscoff Residential
Frances W. Schiel Foundation
E. J. Gallo Winery
Henry and Marilyn Hansel
H. Andrei Naves
Rodney Strong Vineyards
Sonoma Cutrer Vineyards
Vadelma Family Foundation
Patron $25,000-$49,999
Sonoma State University

Bain Street Properties
Brown-Forman Corporation
Carpenters Graphics
Cortina Caddie
Columba Distributing Company
Cristastal Foundation
Alen and Barbara Drewniak
Bruce (72) and Susan (85) Dewes
Donald and Maureen (70) Dewes Foundation
F. Horbal & Brothers, Inc.
Lowell and Joan Gordon
Michael (70) ’90 and Nancy Hall
Heck Foundation
Robert A. Johnson (77)
Sherill and Pam McDonald
Frederick and Christine Pierce
Redwood Credit Union
Sonoma County Vintners Foundation
The Swash Group US, Inc.
US Bank Foundation
Bill and Pat White
Cathy and Chuck Williamson
Willow Creek Wealth Management
Wine.com, Inc.
Benefactor $10,000-$24,999
Sonoma State University

William and Joanne Balducci
Joanne Balducci
Kimo L. Lavin
Sonoma State University

Flagship $5,000-$9,999
Sonoma State University

Sonoma State University

Associate $2,500-$4,999
Sonoma State University

Michael and Jane Manovich
Gordon and Kate McDougall
Michael and Sheila McCullen
Mete Gezin Geyikoglu
Irwin and Judith Miller
Milo C. Michel
Mofs Adams Foundation
Erik T. Nicholls (73)
Bob and Lynda (89, ’90, ’11) Nugent
Maurine Okon
Palmetto Graphics Artistic Studio
Kenneth R. Pennington
Piper & Brinker, LLP
Pippa Bank
Gregory Spence (93)
Rohnert Park Tennis Club
Ropes & Gray LLP – PCG Trust
Glen E. Russell
Schweizerasko, Shamas (94)
Skydio
Sonoma Clean Power
Stoofham Construction, Inc.
Sunshine Organic Coffee Roasters
Dorothy Thompson
Lundstrom Thorten Charitable Fund
Shawn and Mary Tallquist
WISS
Walk With A Smile Foundation
Wilson Artisan Wineries

Challenger $1,000-$2,499
Sonoma State University

Allianz Insurance Services, Inc.
Mark S. Anderson (72, 77)
Michael S. Arenal
Associated Student Sonoma State University
Automated Electric Corporation
BP Foundation, Inc.
Bencho-Clar Foundation
Ralph R. Barley
William J. Banner
Steve and Ellen (77) Beckwith
Ralph R. Barley
Ruth Waltenspiel
Tri Counties Bank
Cellar Rat Cellars, LLC
Breathless Sparkling Wines
John Boland and James Carroll (’00)

Kondrath Foundation
Lois A. Prentice *
Scott Posner
Pipkin Charitable Foundation
PG&E
Sonoma-Cutrer Vineyards
H. Andréa Neves
Stuart Foundation
Silverado Winegrowers Charitable Foundation
Power to Soar Foundation
PCD
Newell Brands
Kevin and Rosemary McNeely
Margaret McCarthy and Robert Wilt (*50)
Andrew and Mike McDermott
McGillan Family Trust
Kevin and Rosemary McKern
Carol Cole Mitchell and Clark Mitchell
New Brand’s
Oliver’s Market
PCD
Pierce Education, LLC
Power to Soar Foundation
In & Culver* Restaurant
Ronald and Pamela Rubin
Katie Tomatoes
Silverado Wineries Charitable Foundation
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Stuart Foundation
Talbott and Riley Family Fund
Victor and Karen Trione
Tunruenna Wine Brokerage/Amoenus, Inc.
Michael and Janet Webster
Vintners/Noacare LLC - Sonoma-
Napa
Sutter Bay Hospital
Earle and Terri Sweet
Richard Sweet
Rosella C. Svein
Barbara M. Talbott and John Riley
Tri County Bank
Vintagewine Estates
Wahlheinspur
Sonoma County Vintners Foundation
CVS Health Foundation
Joanne and Terry (72, ’90)
Bank of America
John and Lynda (73)
Lasky
Carroll
Charles J. Maisel * and Stephen E. Carrell *
Laura Frankel *
President’s Circle
BPM LLP, Accountants & Consultants
Ann and Gordon Getty Foundation
William and Evangeline Abriel
Wine.com, Inc.
Cathy and Chuck Williamson
Bill and Pat White
US Bank Foundation
The Swatch Group US, Inc.
Sonoma County Vintners Foundation
Frederick and Christine Pierce
Gary and Marcia Nelson
Sherrill and Pam McDonald
Robert A. Johnson (77)
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Erik T. Nicholls (73)
Bob and Lynda (89, ’90, ’11) Nugent
Maurine Okon
Palmetto Graphics Artistic Studio
Kenneth R. Pennington
Piper & Brinker, LLP
Pippa Bank
Gregory Spence (93)
Rohnert Park Tennis Club
Ropes & Gray LLP – PCG Trust
Glen E. Russell
Schweizerasko, Shamas (94)
Skydio
Sonoma Clean Power
Stoofham Construction, Inc.
Sunshine Organic Coffee Roasters
Dorothy Thompson
Lundstrom Thorten Charitable Fund
Shawn and Mary Tallquist
WISS
Walk With A Smile Foundation
Wilson Artisan Wineries

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Sonoma State University

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Ruth Waltenspiel
Tri Counties Bank
Cellar Rat Cellars, LLC
Breathless Sparkling Wines
John Boland and James Carroll (’00)

Kondrath Foundation
Lois A. Prentice *
Scott Posner
Pipkin Charitable Foundation
PG&E
Sonoma-Cutrer Vineyards
H. Andréa Neves
Stuart Foundation
Silverado Winegrowers Charitable Foundation
Power to Soar Foundation
PCD
Newell Brands
Kevin and Rosemary McNeely
Margaret McCarthy and Robert Wilt (*50)
Andrew and Mike McDermott
McGillan Family Trust
Kevin and Rosemary McKern
Carol Cole Mitchell and Clark Mitchell
New Brand’s
Oliver’s Market
PCD
Pierce Education, LLC
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In & Culver* Restaurant
Ronald and Pamela Rubin
Katie Tomatoes
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Richard Sweet
Rosella C. Svein
Barbara M. Talbott and John Riley
Tri County Bank
Vintagewine Estates
Wahlheinspur
Sonoma County Vintners Foundation
CVS Health Foundation
Joanne and Terry (72, ’90)
Bank of America
John and Lynda (73)
Lasky
Carroll
Charles J. Maisel * and Stephen E. Carrell *
Laura Frankel *
Established in 1989, the Nichols Legacy Society is named after Sonoma State University’s founding President, Dr. Charles E. Nichols. Joining our Legacy Society means that you will be part of a legacy that will live on in perpetuity for future generations. More than 500 individuals and families have established endowed funds from gifts of $25,000 or more with no formal restrictions. A gift to the Nichols Legacy Society can serve to support Sonoma State University in a number of ways.

Thank you to the generous Nichols Legacy Society donors listed below whose philanthropic vision is transforming Sonoma State University every day.

Anne Lockwood (’88) and Stephen Oshry Nancy and James Stott

SCHERER, SHERMAN, STANTON, and SHAW Foundation

SCHWAB, DOROTHY J.

SCHWARTZ, MARGARET AND WADE

SCHWARTZ, MARGARET T.

SCHWARTZ, STEPHANIE A.

SCHWARTZ, WILLIAM E.

SCHULZ, THOMAS D.

SCHULZ, WILLIAM J.

SCHULZ, WILLIAM K.

SCHWARZ, RICHARD A.

SCHWARZ, RICHARD W.

SCHWARZ, ROBERT W.

SCHWARZ, STEPHANIE A.

SCHWARZ, TERRY

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SCHWARZ, WILLIAM J.

SCHWARZ, WILLIAM K.

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